

**BORDER PETROLEUM CORP.**  
(formerly Border Petroleum Inc.)

**MANAGEMENT'S DISCUSSION AND  
ANALYSIS**

November 28, 2012

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CALGARY, ALBERTA T2P 3G2**

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

*The following discussion and analysis of financial results and related data has been prepared by management, is reported in Canadian dollars and should be read in conjunction with Border's audited financial statements for the year ended March 31, 2012. The accompanying financial statements were approved by the Corporation's Audit Committee on behalf of the Board of Directors. The financial information presented herein has been prepared in accordance with International Financial Reporting Standards ("IFRS"), specifically International Accounting Standard 34, "Interim Financial Reporting". Additional information relating to Border is filed at [www.sedar.com](http://www.sedar.com).*

*This Management's Discussion and Analysis is dated as of November 28, 2012.*

***BOE presentation – For the purposes of calculating unit costs, natural gas is converted to a barrel of oil equivalent (boe) using six thousand cubic feet equal to one boe unless otherwise stated. A boe is a very approximate comparative measure that, in some cases, could be misleading, particularly if used in isolation.***

### **FORWARD-LOOKING STATEMENTS**

*The information herein contains forward-looking statements and assumptions. All statements other than statements of historical fact may be forward-looking statements. Forward-looking statements are often, but not always, identified by the use of words such as "seek", "anticipate", "plan", "continue", "estimate", "expect", "may", "will", "project", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe" and other similar expressions. Such statements and assumptions also include those relating to guidance, results of operations and financial condition, capital spending, financing sources, commodity prices, cost of production and the magnitude of oil and gas reserves. By their nature, forward-looking statements are subject to numerous known and unknown risks and uncertainties that could significantly affect anticipated results in the future and, accordingly, actual results may differ materially from those predicted. Border Petroleum Corp. is exposed to numerous operation, technical, financial and regulatory risks and uncertainties, many of which are beyond its control and may significantly affect anticipated future results.*

*Operations may be unsuccessful or delayed as a result of competition for services, supplies and equipment, mechanical and technical difficulties, ability to attract and retain employees on a cost-effective basis, commodity and marketing risk and seasonality. Border Petroleum Corp. is subject to significant drill risks and uncertainties including the ability to find oil and natural gas reserves on an economic basis and the potential for technical problems that could lead to well blowouts and environmental damage. Border Petroleum Corp. is also exposed to risks relating to the inability to obtain timely regulatory approvals, surface access, access to third party gathering and processing facilities, transportation and other third party related operation risks. Furthermore, there are numerous uncertainties in estimating Border Petroleum Corp.'s reserve base due to the complexities in estimated future production, costs and timing of expenses and future capital. The financial risks Border Petroleum Corp. is exposed to include, but not limited to, access to debt or equity markets and fluctuations in commodity prices, interest rates and the Canadian/US dollar exchange rate. Border Petroleum Corp. is subject to regulatory legislation, the compliance with which may require significant expenditures and non-compliance with which may result in fines, penalties or production restrictions.*

*Readers are cautioned that the assumptions used in the preparation of such information, although considered reasonable at the time preparation of, may prove to be imprecise and, as such, undue reliance should not be placed on forward-looking statements. Border Petroleum Corp. does not undertake any obligation to update publicly or to revise any of the included forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by applicable securities laws.*

### **NON-IFRS MEASURES**

*This MD&A includes references to financial measures commonly used in the oil and gas industry. The terms "net petroleum and natural gas revenue" (petroleum and natural gas sales less royalties, production expenses and transportation costs) and "funds from operations" (net loss for the period adjusted for non-cash items in the statement of operations) have no standardized meanings, are not defined by IFRS, and accordingly are referred to as non-IFRS measures.*

*Border Petroleum Corp. also uses "operating netbacks" as a key performance indicator of field results by commodity. "Operating netbacks" do not have a standardized meaning prescribed by IFRS and therefore may not be comparable with the calculation of similar measures by other companies. Operating netbacks are determined by deducting royalties, operating, processing and transportation expenses from petroleum and natural gas sales.*

*Funds from operations and operating netbacks are not intended to represent operating profits, nor should they be viewed as an alternative to cash flow provided by operating activities, net loss or other measures of financial performance calculated in accordance with IFRS.*

## **Border Petroleum Corp. Management's Discussion & Analysis**

### **CORPORATION OVERVIEW**

The primary business of Border Petroleum Corp. ("Border" or the "Corporation") is the acquisition, development and production of crude oil, natural gas and natural gas liquids from properties located in the province of Alberta. The Corporation's shares are posted on the TSX Venture Exchange (the "TSXV") under the symbol "BOR". The Corporation changed its name from Border Petroleum Inc. to Border Petroleum Corp. on September 14, 2010.

### **HIGHLIGHTS**

- *On September 28, 2012, Border completed a short form prospectus offering with a syndicate of underwriters led by Dundee Securities Ltd. and including Macquarie Capital Markets Canada Ltd., Canaccord Genuity Corp., National Bank Financial Inc. and Fraser Mackenzie Limited (collectively, the "Underwriters"). The Offering consisted of the issuance of 48,335,000 Common Shares at a price of \$0.15 per Common Share, 4,550,000 CDE Flow-Through Shares at a price of \$0.165 per CDE Flow-Through Share and 55,556,000 CEE Flow-Through Shares at a price of \$0.18 per CEE Flow-Through Share for aggregate gross proceeds of \$18,001,080. The net proceeds of the Offering were to be primarily used for the Corporation's exploration and development program and for general corporate purposes.*
- *As a subsequent event, in November 2012 Border completed drilling its first long-leg Slave Point horizontal well and commenced completion operations.*
- *Secured 17 square kilometers of 3D seismic on the Loon Block focused in the immediate area of the 10-15 Well.*

### **OUTLOOK**

Border has entered into the second phase of development of the Slave Point play on the 18,720 acre Loon Block. The Corporation's first phase was to drill short, lower risk horizontal wells in the highest structural part of the Loon Block utilizing vertical well control and two-dimensional seismic. These wells were drilled and completed in the spring of 2012. This second phase involves stepping out and drilling to the west and south of the initial short-leg wells where the Slave Point formation is thicker utilizing long-leg wells (greater than 1000 meters) to further delineate the Loon Block. Drilling locations were selected utilizing vertical well control and two-dimensional seismic. Border planned to drill two long-leg wells and then acquire three-dimensional seismic data to identify the next prospective area of development. However, given the positive initial results presented by the first long-leg well, management has decided to delay drilling of the next well until it has completed an extended production test from the 10-15 Well and reviewed the recently acquired 3D seismic data over the area in proximity to the 10-15 Well with a view to licensing an offset well as soon as possible. Future drilling will balance continued step out drilling with development within the high porosity rock in proximity to the 10-15 Well. Border will provide additional information regarding the 10-15 Well and offsetting drilling as it becomes available.

Border is well funded to complete its ongoing capital program with a current positive working capital balance of approximately \$16 million and an unutilized bank line of \$3.5 million.

### **OPERATIONS**

The Corporation's average net daily production was 211 boe/d for the six months ended September 30, 2012 compared to 133 boe/d for the same period last year. Average net daily production was 179 boe/d for the three months ended September 30, 2012 compared to 241 boe/d for the same period last year.

#### **Producing Properties**

##### ***Red Earth/Dawson, Alberta***

The Corporation has a working interest in 22,053 gross acres (22,012 net) in the Red Earth and Dawson area of northwestern Alberta ("Non-Reserve Lands"). The Corporation re-entered five wells on these lands in its fiscal year ended March 31, 2011.

In the Red Earth area, Border has a 100% working interest in the wells 100/11-06-87-11W5M, 00/9-06-86-10W5M, 00/13-36-85-11W5M, 100/4-15-88-12W5M, 00/08-28-88-11W5M and 100/16-36-085-11 W5M/2. Four of the wells have been fracture stimulated and put on production to date. The Corporation has a well in the Dawson field located at 6-23-80-17W5M.

## **Border Petroleum Corp.**

### **Management's Discussion & Analysis**

All wells operate as single well batteries with effluent trucked to local processing facilities. The 11-06-87-11W5M well has been shut in due to high op costs and the 9-06-86-10W5M was down intermittently for pump maintenance. The Corporation continues to treat the wells for asphaltene and waxing issues.

On November 30, 2011, IOGC, with the approval of the Nation, issued an IOGC permit now covering more than 29.25 sections (18,720 acres) of the Nation's Lands in the Red Earth area of northwestern Alberta including rights in the Slave Point formation. The Corporation drilled its first two appraisal wells on the Loon Block and put them both on production mid April 2012. The wells produced intermittently during this period due to road conditions with the last frac fluid being produced by the end of May. During this time the wells were also down for ERCB build up data requirements and cleanouts/stimulations. The Red Earth/Dawson production during the three and six months ended September 30, 2011, averaged 24 bbls/d and 21 bbls/d respectively. This year, the three and six months ended September 30, 2012, averaged 39 bbls/d and 46 bbls/d, respectively.

#### ***Leduc, Alberta***

The Corporation has an interest in 6,727 gross acres (6,405 net) in the Leduc area of central Alberta. The Corporation has a 100% working interest in the wells 15-19-49-26W4M, 10-29-49-26W4M, 8-32-49-26W4M, 14-32-49-26W4M and 13-33-49-26W4M and 60% in 11-33-49-26W4M.

The Corporation shut in its 14-32-49-26W4M gas well in May 2012 due to gas pricing and it remains shut in and continues to evaluate stimulating the horizontal 13-33-49-26W4M well. The Leduc production during the three and six months ended September 30, 2011, averaged 149 boe/d and 77 boe/d respectively. Last year the first quarter production was significantly reduced as it was necessary to shut in four wells that were tied into the 8-32 battery location in order to conduct new operations on the 13-33 horizontal well. This year, the Leduc production for the three and six months ended September 30, 2012, averaged 104 boe/d and 120 boe/d, respectively.

#### ***Norris, Alberta***

The Corporation has various working interests varying from 57.5% to 100% in 520 gross acres (452 net acres) in the Norris area of central Alberta which also consists of five producing oil wells and one water disposal well. The Corporation has a 57.5% working interest in the well 100/16-21-53-18W4M and 100.0% working interest in wells 102/16-21-53-18W4M, 00/01-28-53-18W4M, 102/01-28-53-18W4M and 100/04-27-053-18W4M which all produce from the Mannville formation. Several Norris wells are still down for pump service work during the quarter. The Norris production during the three and six months ended September 30, 2011, averaged 7 bbls/d and 6 bbls/d, respectively. This year, the Norris production for the three and six months ended September 30, 2012, averaged 1 bbls/d and 8 bbls/d, respectively.

#### ***Cherhill/Majeau, Alberta***

Border has a 37.5% to 100% working interest in 3,200 acres (2,800 net acres) in the Cherhill area of southwestern Alberta. The wells, 100/03-25-56-04W5 and the 6-26-56-04W5M, produce from the Glauconite formation. The Cherhill/Majeau production during the three and six months ended September 30, 2011, averaged 9 bbls/d and 7 bbls/d, respectively. This year, the Cherhill/Majeau the three and six months ended September 30, 2012, averaged 9 bbls/d and 8 bbls/d, respectively.

#### ***Cardiff, Alberta***

No production.

#### ***Pembina/Brazeau, Alberta***

The Pembina shallow gas production from the acquisition of Canflame Energy Ltd. commencing July 14, 2011 to the end of September 30, 2011, averaged 55 boe/d. This year, the Pembina production for the three and six months ended September 30, 2012, averaged 26 boe/d and 29 boe/d, respectively.

# Border Petroleum Corp.

## Management's Discussion & Analysis

### Non-Producing Properties

#### **Phat City, Montana, USA**

The Corporation is party to a sub-participation agreement with Triangle USA Petroleum Corporation Ltd. ("Triangle"), which assigned Triangle's rights in an exploration agreement between Triangle and Hunter Energy LLC ("Hunter"). The agreement requires the Corporation to pay 33 1/3% of the cost to drill one vertical test well on certain joint participation lands consisting of a 33,831 gross acre land position in Montana, United States to earn a 25% non-operating working interest. Hunter has issued a notice of termination of the exploration agreement to Border dated July 25, 2011, with respect to a cash call regarding the drilling of the initial vertical test well under the exploration agreement. By correspondence dated August 2, 2011, the Corporation has contested the notice on grounds that the cash call is improper and does not comply with the exploration agreement. This is an exploration project for Nisku and Bakken oil on the west side of Williston Basin.

### PRODUCTION SUMMARY

	THREE MONTHS ENDED			SIX MONTHS ENDED		
	SEPTEMBER 30		%	SEPTEMBER 30		%
	2012	2011	CHANGE	2012	2011	CHANGE
Total Production						
Oil - bbls	5,871	6,358	(8)	14,125	8,630	64
Natural gas liquids - bbls	1,104	1,468	(25)	2,412	1,475	64
Natural Gas - Mcf	56,705	83,296	(32)	132,480	85,724	55
Total boe	16,426	21,709	(24)	38,617	24,392	58
Daily Production						
Oil - bbls per day	64	71	(10)	77	47	64
Natural gas liquids - bbls per day	12	1	1,100	13	8	63
Natural Gas - Mcf per day	616	926	(33)	724	468	55
Total boe per day	179	241	(26)	211	133	59

For the six months ended September 30, 2012, oil production increased 64% to 14,125 bbls compared to 8,630 bbls for the same period last year. Natural gas production for the six months ended September 30, 2012, was up 55% to 132,480 mcf compared to 85,724 mcf for the comparable period last year. Natural gas liquids ("NGLs") increased 64% to 2,412 bbls during the six months ended September 30, 2012 compared to 1,475 bbls for the same period last year. Total production expressed in boe for the six months ended September 30, 2012, increased 58% to 38,617 boe compared to 24,392 boe last year. Border has five key producing areas; Majeau, Norris, Red Earth Leduc and Pembina. Although each of these areas increased their production by at least 22% over the same six months last year, the increase in production at Red Earth of 125% was the largest contributor to the overall increase of 58% from last year.

For the three months ended September 30, 2012, oil production fell 8% to 5,871 bbls compared to 6,358 bbls for the comparable period last year. Natural gas production for the three months ended September 30, 2012, was down 32% to 56,705 mcf compared to 83,296 mcf for the comparable period last year. Natural gas liquids ("NGLs") decreased 25% to 1,104 bbls during the three months ended September 30, 2012 compared to 1,468 bbls for the same period last year. Total production expressed in boe for the three months ended September 30, 2012, decreased 24% to 16,426 boe compared to 21,709 boe last year. Production increased at Red Earth by 65% during the second quarter; however, this was more than offset by decreases in each of the other producing areas.

### PRICING SUMMARY

	THREE MONTHS ENDED			SIX MONTHS ENDED		
	SEPTEMBER 30		%	SEPTEMBER 30		%
	2012	2011	CHANGE	2012	2011	CHANGE
Oil - \$ per bbl	\$ 74.25	\$ 74.45	-	\$ 74.26	\$ 81.67	(9)
Natural gas liquids - \$ per bbl	\$ 42.89	\$ 59.53	(28)	\$ 52.36	\$ 60.07	(12)
Natural Gas - \$ per Mcf	\$ 2.33	\$ 3.75	(38)	\$ 2.20	\$ 4.16	(46)
\$ per boe	\$ 37.47	\$ 40.23	(7)	\$ 37.98	\$ 45.74	(17)

**Border Petroleum Corp.**  
**Management's Discussion & Analysis**

During the six months ended September 30, 2012, and the comparable period last year, Border sold all its oil, natural gas and natural gas liquids at spot prices and did not enter into any long-term, fixed price marketing contracts or derivative financial instruments. The Corporation's oil production is currently comprised of three different densities, classified as light, medium and heavy (844.2 to 949.1 kg/m3) and as such receives average prices that are lower than the light WTI spot price that is the most common oil reference price.

During the six months ended September 30, 2012, the average boe price was \$37.98 compared to \$45.74 last year. This drop in average boe price is the result of lower prices during the six months ended September 30, 2012, compared to the prices realized for the comparable six months last year. The percentage of natural gas production to oil and liquids production remained at 57%, very close to the 58% last year. Natural gas prices fell 46% to average \$2.20 per mcf compared to \$4.16 per mcf for the same six months last year. The boe price will vary due to two key components, the first is the current market price of the products and the second is the Corporation's mix of products.

During the three months ended September 30, 2012, the average boe price was \$37.47 compared to \$40.23 last year. This drop in average boe price is the result of lower prices during the three months ended September 30, 2012, compared to the prices realized for the comparable three months last year. The percentage of natural gas production to oil and liquids production remained at 57%, very close to the 58% last year. Natural gas prices fell 44% to \$2.33 per mcf compared to \$4.14 per mcf for the same three months last year.

**REVENUE**

	THREE MONTHS ENDED			SIX MONTHS ENDED		
	SEPTEMBER 30		%	SEPTEMBER 30		%
	2012	2011		CHANGE	2012	
Oil	\$ 435,916	\$ 473,330	(8)	\$ 1,048,931	\$ 704,788	49
Natural gas liquids	47,349	87,389	(46)	126,291	87,894	44
Natural Gas	132,145	312,657	(58)	291,343	322,910	(10)
Total Working Interest Revenue	\$ 615,410	\$ 873,376	(30)	\$ 1,466,565	\$ 1,115,592	31
\$ per boe	\$ 37.47	\$ 40.23	(7)	\$ 37.98	\$ 45.74	(17)

Total revenue for the six months ended September 30, 2012, increased 31% totaling \$1,466,565 compared to \$1,115,592 last year. This increase was due primarily to the production from the two short leg horizontal wells in Red Earth, although there were increases in production from all of the five producing areas. Compared to last year, total revenue when expressed as dollars per boe fell 17% during the six months ended September 30, 2012, due to the overall decrease in product prices. During the six months ended September 30, 2012, natural gas sales volumes accounted for 57% of the total sales and 58% of total sales last year. Currently the Corporation has greater natural gas sales than oil and NGLs that drive the average price per boe downwards. Future drilling plans continue to target light oil production.

Total revenue for the three months ended September 30, 2012, decreased 30% totaling \$615,410 compared to \$873,376 last year. Border has five key producing areas; Majeau, Norris, Red Earth, Leduc and Pembina. Production increased at Red Earth by 65% during the second quarter; however, this was offset by decreases in each of the other producing areas. This volume decrease coupled with lower natural gas liquids and natural gas prices resulted in the reduction in second quarter revenues.

Compared to last year, total revenue when expressed as dollars per boe fell 7% to average \$37.47 per boe from \$40.23 during the three months ended September 30, 2012, due to the overall decrease in product and prices.

# Border Petroleum Corp.

## Management's Discussion & Analysis

7

### ROYALTY SUMMARY

	THREE MONTHS ENDED			SIX MONTHS ENDED		
	SEPTEMBER 30		% CHANGE	SEPTEMBER 30		% CHANGE
	2012	2011		2012	2011	
Crown	\$ (304)	\$ 52,887	(101)	\$ 26,366	\$ 49,419	(47)
Overriding and Freehold	22,356	28,123	(21)	87,328	36,056	142
Total Royalty Expense	22,052	81,010	(73)	113,694	85,475	33
\$ per boe	\$ 1.34	\$ 3.73	(64)	\$ 2.94	\$ 3.50	(16)
Expense rate - % of total working interest revenue	3	9	(67)	8	8	-

Total royalties paid for the six months ended September 30, 2012, increased by 33% to \$113,694 compared to \$85,475 for the same six months last year. On a \$ per boe basis, total royalties fell by 16% to \$2.94 for the six months ended September 30, 2012, compared to \$3.50 per boe for the comparable six months last year. This royalty increase is the combination of two distinct categories of royalty costs incurred. As indicated in the table above, Crown royalties for the six months ended September 30, 2012 have decreased 47% from last year, whereas the Overriding and freehold royalties have increased 142% this year versus the same six months last year. Border's Crown royalties are primarily paid on the oil and natural gas sales from the Leduc area. This producing property was acquired through a merger with Canflame Energy Ltd. in July 2011 and since that time declining production and extremely low natural gas prices have impaired the development of this area, resulting in a decrease in Crown royalties. The increase in Overriding and freehold royalties are primarily due to royalty payments to Indian Oil and Gas Company ("IOGC") for the new production from the two horizontal wells in the Red Earth area completed in April and May 2012.

Total royalties paid for the three months ended September 30, 2012, decreased by 73% to \$22,052 compared to \$81,010 for the same three months last year. This decrease was primarily due to the drop in production from the wells in the Norris area, as well as the production declines in the Leduc and Pembina areas. On a \$ per boe basis, total royalties fell by 64% to \$1.34 for the three months ended September 30, 2012, compared to \$3.73 per boe for the comparable three months last year. This was the result of adjustments to gas cost allowance credits and the effect of the sliding royalty scale due to low natural gas prices and volumes.

### OPERATING AND TRANSPORTATION EXPENSES

	THREE MONTHS ENDED			SIX MONTHS ENDED		
	SEPTEMBER 30		% CHANGE	SEPTEMBER 30		% CHANGE
	2012	2011		2012	2011	
Production expenses	\$ 342,014	\$ 549,608	(38)	\$ 969,864	\$ 752,133	29
Transportation and gathering	241,469	103,976	132	592,827	121,925	386
	583,483	653,584	(11)	1,562,691	874,058	79
Workover expenses	30,068	68,481	(56)	30,068	102,736	(71)
Total Production Expenses	\$ 613,551	\$ 722,065	(15)	\$ 1,592,759	\$ 976,794	63
\$ per boe Total production expenses	\$ 37.35	\$ 33.26	12	\$ 41.25	\$ 40.05	3
Production, transportation & gathering	\$ 35.52	\$ 30.11	18	\$ 40.47	\$ 35.83	13
Workover expenses	\$ 1.83	\$ 3.15	(42)	\$ 0.78	\$ 4.21	(82)
Expense rate - % of total working interest revenue	100	83	21	109	88	24

Production expenses, excluding workovers, for the six months ended September 30, 2012, increased 79% to total \$1,562,691 compared to \$874,058 for the comparable period last year. The transportation and gathering expense component of the production costs for the six months ended September 30, 2012, increased 386% to \$592,827 compared to \$121,925 for the same period last year due to trucking of produced water from the Leduc field, and increased production in the Red Earth field which resulted in higher cost transportation arrangements. The Leduc area incurs high transportation and gathering costs and the costs at September 30, 2012 includes six months of the Leduc operations, whereas the six months ended September 30, 2011 only includes the Leduc operations for 2.5 months commencing on July 14, 2011 when it was acquired from Canflame Energy Ltd.

**Border Petroleum Corp.**  
**Management's Discussion & Analysis**

Total production expenses for the six months ended September 30, 2012, increased 63% to \$1,592,759 compared to \$976,794 for the same six months last year. This is the result of acquisition of properties from Canflame Energy Ltd. and the additional operating costs associated with these properties; the first quarter last year did not reflect these additional costs. This resulted in total day-to-day production expenses, excluding workovers, expressed as a \$ per boe during the six months ended September 30, 2012, to average \$40.47 per boe increasing 13% from last year's average of \$35.83 per boe.

Production expenses, excluding workovers, for the three months ended September 30, 2012, fell 11% to total \$583,483 compared to \$653,584 for the same quarter last year. The transportation and gathering expense component of the production costs for the quarter ended September 30, 2012, increased 132% to \$241,469 compared to \$103,976 for the same quarter last year due primarily to trucking of produced water from the Leduc field, and increased production in the Red Earth field which resulted in higher cost transportation arrangements. Total production expenses for the three months ended September 30, 2012, fell 15% to \$613,551 from \$722,065 for the same three months last year due primarily to lower production volumes. Total day-to-day production expenses, excluding workovers, expressed as a \$ per boe during the quarter ended September 30, 2012, averaged \$35.52 per boe increasing 18% from last year's average of \$30.11 per boe due to lower production volumes and fixed operating costs.

**GENERAL AND ADMINISTRATIVE EXPENSES**

	THREE MONTHS ENDED			SIX MONTHS ENDED		
	2012	2011	% CHANGE	2012	2011	% CHANGE
General and administration	\$ 478,566	\$ 414,859	15	\$ 943,342	\$ 696,632	35
Transaction costs	-	61,426	n/a	-	151,804	n/a
	<b>478,566</b>	<b>476,285</b>	<b>-</b>	<b>943,342</b>	<b>848,436</b>	<b>11</b>
\$ per boe	\$ 29.13	\$ 21.94	33	\$ 24.43	\$ 34.78	(30)
Expense rate - % of total working interest revenue	78	55	43	64	76	(15)

General and administrative expenses for the six months ended September 30, 2012, increased by 35% totaling \$943,342 compared to routine general and administrative costs of \$696,632 for the same six months last year. The additional "transaction costs" last year were legal fees and associated costs of \$151,804 that were incurred due to the business combination with Canflame Energy Ltd. that closed on July 13, 2011. Increased costs this year included costs for specialized technical consultants and services for the two exploratory Red Earth wells drilled and completed in March and April 2012.

General and administrative expenses for the quarter ended September 30, 2012, increased by 15% totaling \$478,566 compared to routine general and administrative costs of \$414,859 for the same quarter last year. Additional legal fees and associated costs totaling \$61,426 were incurred in the second quarter of last year due to the business combination with Canflame Energy Ltd. that closed on July 13, 2011. This year's second quarter included additional costs for travel and marketing related expenses leading to the September 28, 2012 equity financing.

**FINANCE INCOME AND EXPENSES**

Finance income, consisting of interest income, is recognized as it accrues in the statement of income, using the effective interest method. Finance expense comprises interest expense on convertible debentures and note payable and accretion on the convertible note payable and of decommissioning provisions.



**Border Petroleum Corp.**  
**Management's Discussion & Analysis**

	THREE MONTHS ENDED			SIX MONTHS ENDED		
	SEPTEMBER 30		% CHANGE	SEPTEMBER 30		% CHANGE
	2012	2011		2012	2011	
Finance income						
Interest income	\$ 44,681	\$ 34,329	30	\$ 99,145	\$ 68,419	45
	44,681	34,329	30	99,145	68,419	45
Finance expenses						
Interest expense	2,267	3,677	(38)	12,179	3,677	231
Interest expense on note payable	26,547	27,741	(4)	53,986	51,863	4
Accretion on convertible note payable	16,678	26,609	(37)	45,040	49,748	(9)
Accretion of decommissioning provisions	5,917	4,046	46	12,990	6,744	93
	51,409	62,073	(17)	124,195	112,032	11
Net finance income (expense)	(6,728)	(27,744)	(76)	(25,050)	(43,613)	(43)
Finance income (expense) cash items	(25,841)	(13,481)	92	18,711	(3,513)	(633)
Finance expense non-cash items	19,113	(14,263)	(234)	(43,761)	(40,100)	9
Net finance income (expense)	(6,728)	(27,744)	(76)	(25,050)	(43,613)	(43)
\$ per boe - finance income (expense) cash items	\$ (1.57)	\$ (0.62)	153	\$ 0.48	\$ (0.14)	(443)
\$ per boe - finance expense non-cash items	\$ 1.16	\$ (0.66)	(276)	\$ (1.13)	\$ (1.64)	(31)
\$ per boe - net finance income (expense)	\$ (0.41)	\$ (1.28)	(68)	\$ (0.65)	\$ (1.79)	(64)

**DEPLETION AND DEPRECIATION**

	THREE MONTHS ENDED			SIX MONTHS ENDED		
	SEPTEMBER 30		% CHANGE	SEPTEMBER 30		% CHANGE
	2012	2011		2012	2011	
Depletion, depreciation	\$ 328,788	\$ 315,062	4	\$ 761,626	\$ 371,968	105
	328,788	315,062	4	761,626	371,968	105
\$ per boe - Depletion, depreciation	\$ 20.02	\$ 14.51	38	\$ 19.72	\$ 15.25	29
Expense rate - % of working interest revenue	51	36	43	51	33	55

Depletion and depreciation expense for the six months ended September 30, 2012, totaled \$761,626 or \$19.72 per boe compared to \$371,968 or \$15.25 per boe for the same period last year. The depletion cost per boe increased 29% from the comparable period last year due to the sales volume increase of 58%, resulting in higher depletion costs for the current six months compared to last year.

Depletion and depreciation expense for the three months ended September 30, 2012, totaled \$328,788 or \$20.02 per boe compared to \$315,062 or \$14.51 per boe for the same period last year. The depletion cost per boe increased 38% from the comparable period last year due to lower sales volumes and additional capital costs during the quarter, resulting in higher depletion costs per boe and greater depletion expense.

**Border Petroleum Corp.**  
**Management's Discussion & Analysis**

**SHARE CAPITAL**

**Issued and Outstanding Common Shares**

	<b>SEPTEMBER 30, 2012</b>	
	<b>Number</b>	<b>Stated Value</b>
Balance, at March 31, 2012	224,537,953	\$ 50,352,701
Issuance of common shares	48,335,000	7,250,250
Issuance of flow-through shares	60,106,000	10,750,830
Flow-through share premium		(1,734,930)
Share issue costs		(1,239,215)
Balance, at September 30, 2012	<b>332,978,953</b>	<b>\$ 65,379,636</b>

On September 28, 2012, the Corporation completed a bought deal offering with a syndicate of Underwriters for the issuance of 48,335,000 common shares of the Corporation at a price of \$0.15 per common share, 55,556,000 Canadian Exploration Expense ("CEE") flow-through shares of the Corporation at a price of \$0.18 per flow-through share and 4,550,000 Canadian Development Expense ("CDE") flow-through shares of the Corporation at a price of \$0.165 for aggregate gross proceeds of \$18,001,080. The Underwriters were paid a cash commission of 6% of the gross proceeds of the offering.

**Warrants**

At September 30, 2012, the Corporation had 3,122,166 warrants outstanding with a stated value of \$161,877 and with the weighted exercised price at \$0.20 per warrant.

	<b>SEPTEMBER 30, 2012</b>	
	<b>Number of Warrants</b>	<b>Weighted Average Exercise Price</b>
Outstanding, beginning of period	16,506,666	\$ 0.32
Expired	(13,384,500)	0.34
Outstanding and exercisable, end of period	<b>3,122,166</b>	<b>\$ 0.20</b>

Unexercised warrants totaling 11,944,500 with a strike price of \$0.35 per share granted as part of the February 2, 2011, expired on August 2, 2012. Additional broker options granted with this same financing to purchase 1,440,000 units at a price of \$0.25 per unit also expired on August 2, 2012.

**STOCK BASED COMPENSATION**

	<b>THREE MONTHS ENDED</b>			<b>SIX MONTHS ENDED</b>		
	<b>SEPTEMBER 30</b>		<b>% CHANGE</b>	<b>SEPTEMBER 30</b>		<b>% CHANGE</b>
	<b>2012</b>	<b>2011</b>		<b>2012</b>	<b>2011</b>	
Stock based compensation	<b>\$ 261,205</b>	\$ 23,443	1,014	<b>\$ 522,920</b>	\$ 42,202	1,139
\$ per boe	<b>\$ 15.90</b>	\$ 1.08	1,372	<b>\$ 13.54</b>	\$ 1.73	683
Expense rate - % of working interest revenue	<b>41</b>	3	1,424	<b>35</b>	4	827

**Management's Discussion & Analysis**

The Corporation has established a stock option plan (the "Plan") which is administered by the Board of Directors, allowing the Board of Directors to grant stock options. The Plan allows for the granting of stock options for the purchase of up to 10% of the outstanding common shares of the Corporation.

Options may not be granted to any one person, any one consultant or any persons performing investor relations duties in any twelve month period which could, when exercised, result in the issuance of shares exceeding 5%, 2% or 2%, respectively, of the issued and outstanding common shares of the Corporation. All options granted under the Plan shall expire as determined by the Board of Directors not later than the tenth anniversary of the date the options were granted.

The exercise price of the options is to be determined by the Board of Directors, but shall not be less than the market price of the common shares of the Corporation on the TSXV on the last business day before the date on which the options are granted, less any discount permitted by the rules of the TSXV. Vesting of the options is at the discretion of the Board of Directors but generally will occur over a two to three year period following the grant date.

As at September 30, 2012 and March 31, 2012, the Corporation had 14,861,250 stock options outstanding with a weighted average exercise price of \$0.23 and 1,846,667 of these stock options were exercisable at a weighted average price of \$0.26. There were no stock options granted during the six months ended September 30, 2012.

Compensation costs of \$522,920 for the six months ended September 30, 2012, (2011 - \$42,202) have been expensed and have resulted in a corresponding increase in contributed surplus.

**AVERAGE SHARES OUTSTANDING**

The weighted average number of shares outstanding ended September 30, 2012, totaled 225,723,100 compared to 135,394,501 at March 31, 2012.

Common shares and other equity instruments outstanding as at the date of this MD&A is as follows:

Common shares	332,978,953
Stock options	14,861,250
Warrants	3,122,166

**NET LOSS AND COMPREHENSIVE LOSS**

	THREE MONTHS ENDED			SIX MONTHS ENDED		
	SEPTEMBER 30		%	SEPTEMBER 30		%
	2012	2011	CHANGE	2012	2011	CHANGE
Net income (loss) for period	\$ (1,095,480)	\$ (772,233)	42	\$ (2,492,826)	\$ (1,218,481)	105
Income (Loss) per share	\$ -	\$ (0.01)	(100)	\$ (0.01)	\$ (0.01)	-

A net loss and comprehensive loss of (\$2,492,826) was recorded for the six months ended September 30, 2012, compared to a net loss and comprehensive loss of (\$1,218,481) for the comparable period last year. This was due primarily to higher operating costs, general and administrative costs and an increase in stock-based compensation and depletion expense.

**Border Petroleum Corp.**  
**Management's Discussion & Analysis**

**NET PETROLEUM AND NATURAL GAS REVENUE**

	THREE MONTHS ENDED SEPTEMBER 30			SIX MONTHS ENDED SEPTEMBER 30		
	2012	2011	% CHANGE	2012	2011	% CHANGE
Petroleum & Natural Gas Revenue	\$ 615,410	\$ 873,376	(30)	\$ 1,466,565	\$ 1,115,592	31
Less:						
Royalties	22,052	81,010	(73)	113,694	85,475	33
Production expenses	583,485	653,584	(11)	1,562,691	874,058	79
Workover expenses	30,068	68,481	(56)	30,068	102,736	(71)
Net Petroleum & Natural Gas Revenue	\$ (20,195)	\$ 70,301	(129)	\$ (239,888)	\$ 53,323	550
\$ per boe	\$ (1.23)	\$ 3.24	(138)	\$ (6.21)	\$ 2.19	384

Gross revenue from petroleum and natural gas increased 31% to total \$1,466,565 for the six months ended September 30, 2012, compared to \$1,115,592 for the comparable six months last year. The net petroleum and natural gas loss after royalties, production and workover expenses for the six months ended September 30, 2012 was a loss of (\$239,888) compared to net petroleum and natural gas revenue of 53,323 for the comparable period last year.

Gross revenue from petroleum and natural gas fell 30% to total \$615,410 for the three months ended September 30, 2012, compared to \$873,376 for the comparable three months last year. The net petroleum and natural gas loss after royalties, production and workover expenses for the three months ended September 30, 2012 was (\$20,195) compared to net petroleum and natural gas revenue of \$70,301 for the comparable period last year.

**NETBACKS**

	THREE MONTHS ENDED SEPTEMBER 30			SIX MONTHS ENDED SEPTEMBER 30		
	2012	2011	% CHANGE	2012	2011	% CHANGE
<b>\$ per boe</b>						
Working Interest Revenue	\$ 37.47	\$ 40.23	(7)	\$ 37.98	\$ 45.74	(17)
Royalties	1.34	3.73	(64)	2.94	3.50	(16)
Production expenses, gather/transportation	35.52	30.11	18	40.47	35.83	13
Workover expenses	1.83	3.15	(42)	0.78	4.21	(81)
Total after royalties and production expenses	\$ (1.22)	\$ 3.24	(137)	\$ (6.21)	\$ 2.20	(382)
General and administration and transaction costs	29.13	21.94	33	24.43	34.78	(30)
Finance income cash items	(1.57)	(0.62)	153	0.48	(0.14)	(443)
Total Corporate Netbacks	\$ (31.92)	\$ (19.32)	65	\$ (30.16)	\$ (32.72)	(8)
Non-Cash Items						
Depletion, depreciation and accretion	20.02	14.51	38	19.72	15.25	29
Stock based compensation	15.90	1.08	1,372	13.54	1.73	683
Finance expense non-cash items	1.16	(0.66)	(276)	(1.13)	(1.64)	(31)
Deferred tax expense (recovery)					(1.40)	
Total Netbacks after non-cash items	\$ (66.68)	\$ (35.57)	87	\$ (64.55)	\$ (49.94)	29

## Management's Discussion & Analysis

Field netbacks for the six months ended September 30, 2012, were losses of (\$6.21) per boe compared to a loss of (\$2.19) per boe for the comparable period last year. Total netbacks after non-cash items for the six months ended September 30, 2012, were losses of (\$64.55) per boe compared to (\$49.94) per boe for the comparable period last year.

Field netbacks for the three months ended September 30, 2012, were losses of (\$1.22) per boe compared to income of \$3.24 per boe for the comparable period last year. Total netbacks after non-cash items for the three months ended September 30, 2012, were losses of (\$66.68) per boe compared to (\$35.57) per boe for the comparable period last year.

### CAPITAL ADDITIONS

	THREE MONTHS ENDED SEPTEMBER 30			SIX MONTHS ENDED SEPTEMBER 30		
	2012	2011	% CHANGE	2012	2011	% CHANGE
Exploration and evaluation assets	\$ 119,201	\$ 130,752	(9)	\$ (17,394)	\$ 353,650	(105)
Property and equipment						
Land and lease costs	829	-	n/a	457,765	-	n/a
Drilling and completions	182,293	(991,919)	(118)	996,198	2,652,347	(62)
Production equipment and facilities	36,930	(561,051)	(107)	611,930	614,650	-
Property acquisitions	-	17,326,419	(100)	54,907	17,326,419	(100)
Furniture & computers	8,581	2,146	300	8,581	2,146	300
Asset retirement	2,084	-	n/a	8,650	-	n/a
Total	\$ 349,918	\$ 15,906,347	(98)	\$ 2,120,637	\$ 20,949,212	(90)

Total asset additions were \$2,120,637 for the six months ended September 30, 2012, compared to \$20,949,212 for the comparable period last year. Capital additions last year included the acquisition of Canflame Energy Ltd and the Leduc farm-in purchase. See details in Note 4 of the current financial statements. These additions included \$ 8,650 of non-cash decommissioning adjustments. The additions to capital expenditures during the six months ended September 30, 2012 relate primarily to the completion and equipping of the two Red Earth horizontal wells drilled during March 2012.

### BANK DEBT

The Corporation has no bank debt outstanding under a demand revolving operating loan at September 30, 2012, (September 30, 2011 - \$2,670,000). This facility provides that advances be made by way of prime-based loans and letters of credit to an aggregate maximum of \$3,500,000. The facility bears interest of prime plus 1.25% per annum on prime-based loans and 2.00% per annum with a minimum fee of \$200 for letters of credit. There is also a non-refundable facility fee calculated at a rate of 0.25% per annum, payable monthly, calculated on the unused portion of the authorized amount of this facility.

Under the terms of the credit facility, the Corporation must maintain a working capital ratio no less than 1:1 adjusted for any undrawn portion of the revolving facility and excluding the mark to market impact of forward commodity contracts, if applicable.

### LIQUIDITY AND CAPITAL RESOURCES

At September 30, 2012, Border had working capital (current assets minus current liabilities) of \$19,345,578 compared to working capital of \$6,217,603 at March 31, 2012.

Pursuant to its joint venture with the Loon River Cree Nation, as well as its current land holdings at its Red Earth core areas, Border has a significant drilling portfolio. In this regard, Border plans to undertake new capital projects at Red Earth over the next 12 months. Current plans focus on the Red Earth area and include drilling two long leg horizontal wells and shooting 3D seismic over the next six months.

# Border Petroleum Corp.

## Management's Discussion & Analysis

	<u>SEPTEMBER 30</u> <u>2012</u>	<u>MARCH 31</u> <u>2012</u>	<u>%</u> <u>CHANGE</u>
Cash	\$ 19,536,797	\$ 12,972,419	51
Accounts receivable and prepaid expenses	871,987	1,557,612	(44)
Accounts payable and accrued liabilities	(1,826,141)	(9,075,357)	(80)
Flow-through share premium liability	(68,250)	-	n/a
Investment in secured debt	831,185	762,929	9
	<u>\$ 19,345,578</u>	<u>\$ 6,217,603</u>	<u>211</u>

### OFF-BALANCE SHEET ARRANGEMENTS

The Corporation has no off-balance sheet arrangements.

### TRANSACTIONS WITH RELATED PARTIES

The Corporation utilizes the services of a law firm in which a Director of the Corporation is a Partner. During the three months ended September 30, 2012, the Corporation incurred \$95,775 (September 30, 2011 - \$157,692) on legal service, of which \$78,579 is an accrual and is included in share issuance costs.

### RISK FACTORS

The following are certain risk factors that relate to Border that the reader should consider. If any event arising from these factors occurs, the Corporation's business could be materially affected.

- Fluctuations in the prices of oil and gas will affect Border's revenue, cash flows and earnings and the value of the Corporation's oil and gas properties. These fluctuations could also affect the Corporation's ability to raise capital. These fluctuations in prices could be due to global economic and market conditions, weather conditions, the level of consumer and industrial demand, and governmental regulations.
- Drilling activities are subject to risks such as the possibility that commercially productive reservoirs will not be encountered, weather conditions, the ability to obtain regulatory approvals and shortages or delays in equipment and services.
- Estimates of oil and natural gas reserves involve a great measure of uncertainty as they depend on the reliability of available data, the costs to recover said reserves, and the ability to transport the product to market.
- There are operating risks that could affect the business of the Corporation. These include blowouts, equipment failures, spills or leaks, accidents and weather conditions.
- Compliance with and changes to environmental laws and regulations.
- The oil and gas industry is extremely competitive.
- The value of the Corporation's oil and gas properties.

### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Corporation has not entered into any marketing arrangements related to the selling of oil or natural gas production.

#### **Fair Values**

The fair values of cash, accounts receivable, deposits, investment in secured debt, bank debt, accounts payable and accrued liabilities, and note payable approximate their carrying value.

**Management's Discussion & Analysis**

At September 30, 2012, the Corporation does not have any financial derivatives, including commodity contracts. Consequently, the Corporation's financial instruments were recorded at fair value on the balance sheet with changes to fair value being reported in the statement of loss and comprehensive loss.

The fair value of transactions are classified according to the following hierarchy based on the amount of observable inputs used to value the instrument.

- Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 – Inputs are other than quoted prices in Level 1 that are either directly or indirectly observable for the asset or liability.
- Level 3 – Inputs for the asset or liability that are not based on observable market data.

Assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the placement within the fair value hierarchy level.

The Corporation's cash has been valued using Level 1 inputs.

The Corporation is exposed to financial risks arising from its financial assets and liabilities. The Corporation manages its exposure to financial risks by operating in a manner that minimizes its exposure to the extent practical. The main financial risks affecting the Corporation are as follows:

**Credit Risk**

Credit risk is primarily related to the Corporation's receivables from oil and natural gas marketers and joint venture partners and the risk of financial loss if a customer, partner, or counterparty to a financial instrument fails to meet its contractual obligations. Receivables from oil and natural gas marketers are normally collected on the 25th day of the month following production. Currently the Corporation sells the majority of its production to an oil and gas marketer. The Corporation historically has not experienced any collection issues with its oil and natural gas marketers. Joint venture receivables are typically collected within one to three-months of the joint venture bill being issued to the partner. The Corporation attempts to mitigate the risk from joint venture receivables by obtaining partner approval of significant capital expenditures prior to expenditure. The Corporation does not typically obtain collateral from joint venture partners; however, in certain circumstances, it may cash-call a partner in advance of the work and as well the Corporation has the ability in most cases to withhold production from joint venture partners in the event of non-payment. The Corporation establishes an allowance for doubtful accounts as determined by management based on their assessed collectability; therefore, the carrying amount of accounts receivable generally represents the maximum credit exposure.

The Corporation believes that its counterparties currently have the financial capacity to settle outstanding obligations in the normal course of business. There were no receivables allowed for or written off during the period ended September 30, 2012 and there is \$389,813 in accounts receivable outstanding greater than 90 days at September 30, 2012, which the Corporation would consider past due under normal conditions. Of this balance, \$330,202 is due from one joint venture partner.

Cash balances consist of amounts on deposit with banks where bank overdraft consists of outstanding cheques issued in excess of cash. The Corporation manages the credit exposure of cash by selecting financial institutions with high credit ratings.

Total credit risk at September 30, 2012, is comprised of \$871,987 in accounts receivable, \$150,422 in lease reclamation deposits, \$831,185 in investment in secured debt and \$19,536,797 in cash and cash equivalents.

**Market Risk**

Market risk consists of commodity price, foreign exchange and interest rate risk, that may affect the value of the Corporation's financial instruments.

**Commodity Price Risk**

Commodity price risk is the risk that the future cash flows will fluctuate as a result of changes in commodity prices. Commodity prices for oil and natural gas are impacted by the world and continental/regional economy and other events that dictate the levels of supply and demand. The Corporation has not attempted to mitigate commodity price risk through the use of financial derivative contracts. The Corporation had no financial derivative sales contracts or working capital items denominated in foreign currencies as at or during the six months ended September 30, 2012.

# Border Petroleum Corp.

## Management's Discussion & Analysis

### Foreign Currency Exchange Risk

Foreign currency exchange risk is the risk that future cash flows will fluctuate as a result of changes in foreign exchange rates. Although all the Corporation's oil and natural gas sales are denominated in Canadian dollars, the underlying market prices in Canada for oil and natural gas are impacted by changes in the exchange rate between the Canadian dollar and the United States dollars. The Corporation had no forward exchange rate contracts in place as at or during the period ended June 30, 2012.

### Interest Rate Risk

Interest rate risk is the risk that future cash flows will fluctuate as a result of changes in market interest rates. The Corporation is exposed to interest rate price risk to the extent that the note payable and investment in secured debt both bear interest at a fixed rate and interest rate cash flow risk to the extent that bank debt, if any, bears interest at a floating rate.

### Operational Risks

Border's operational activities are focused in the Western Canadian Sedimentary Basin, a competitive environment with a number of companies exploring for hydrocarbons. Other operational risks include weather delays, mechanical or technical difficulties, and exploration risks associated with finding economically viable hydrocarbons reserves. Border attempts to manage these risks by maintaining an inventory of certain critical equipment; conducting advance planning to manage its drilling programs in an efficient and cost effective manner; and hiring experienced technical staff and personnel to conduct its exploration programs.

Border's field operations are also subject to health, safety and environmental risks. The Corporation maintains a Health, Safety and Environmental Policy and an Emergency Response Plan which are updated bi-annually or as needed to comply with current legislation. Both are designed to protect the health and safety of all concerned property, drilling, pollution, and commercial general liability.

### Liquidity Risk

Liquidity risk is the risk that the Corporation will not be able to meet its financial obligations as they are due. The Corporation's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when due without incurring unacceptable losses or risking harm to the Corporation's reputation. The Corporation prepares capital expenditure budgets which are regularly monitored and updated as considered necessary. As well, the Corporation utilizes authorizations for expenditures on both operated and non-operated projects to further manage capital expenditures. Also see below for a discussion on the Corporation's capital management policy.

### Capital Management

The Corporation's policy is to maintain a strong capital base with the following objectives:

- Maintaining financial flexibility
- Maintaining creditor and investor confidence, and
- Sustaining the future development of the business.

The Corporation manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying oil and natural gas assets. Working capital and debt instruments (if any) are the components of the Corporation's capital structure to be managed. The most significant alternatives available for the management of the capital structure include adjusting capital spending to manage projected debt levels or to issue common shares or debentures when management and the Board of Directors feel the timing is appropriate. Management continually monitors the Corporation's projected capital spending and its net debt to maintain a sound capital position. Refer to the above section "Liquidity and Capital Resources".

### **APPLICATION OF CRITICAL ACCOUNTING ESTIMATES**

The significant accounting policies used by Border are disclosed in Notes 2 and 3 to the year ended Financial Statements. Certain accounting policies require that management make appropriate decisions with respect to the formulation of estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Management reviews its estimates on a regular basis. The emergence of new information and changed circumstance may result in actual results or changes to estimate amounts that differ materially from current estimates. The following discussion helps to assess the critical accounting policies and practices of the Corporation and the likelihood of materially different results from those reported.



**CHANGES IN ACCOUNTING POLICIES AND NEW ACCOUNTING PRONOUNCEMENTS**

**Recent Accounting Pronouncements**

***Financial Instruments***

The International Accounting Standards Board ("IASB") intends to replace IAS 39, "Financial Instruments: Recognition and Measurement" ("IAS 39") with IFRS 9, "Financial Instruments" ("IFRS 9"). IFRS 9 will be published in three phases, of which the first phase has been published.

For financial assets, IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, and replaces the multiple rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of the financial assets. The new standard also requires a single impairment method to be used.

For financial liabilities, the approach to the fair value option may require different accounting for changes to the fair value of a financial liability as a result of changes to an entity's own credit risk.

IFRS 9 is currently effective for annual periods beginning on or after January 1, 2015. The Corporation is currently assessing the impact of this standard.

***Fair Value Measurements***

In May 2011, the IASB issued IFRS 13, "Fair Value Measurement" which provides a consistent and less complex definition of fair value, established a single source of guidance for determining fair value and introduces consistent requirements for disclosures related to fair value measurement. Prospective application of this standard is effective for fiscal periods beginning on or after January 1, 2013, with early adoption permitted. The Corporation is currently assessing the impact of this standard.

***Reporting Entity***

In May 2011, the IASB issued IFRS 10, "Consolidated Financial Statements" ("IFRS 10"), IFRS 11, "Joint Arrangements" ("IFRS 11"), IFRS 12, "Disclosures of Interest in Other Entities" ("IFRS 12") and amendments to both IAS 27, "Consolidated and Separate Financial Statement" and IAS 28 "Investments in Associates".

IFRS 10 creates a single consolidated model by revising the definition of control in order to apply the same control criteria to all types of entities, including joint arrangements, associates and special purpose vehicles. IFRS 11 establishes a principle-based approach to the accounting for joint arrangements by focusing on the rights and obligations of the arrangement and limits the application of proportionate consolidation to arrangements that meet the definition of a joint operation. IFRS 12 is a comprehensive disclosure standard for all forms of interests in other entities, including joint arrangements, associates and special purpose vehicles.

Retrospective application of these standards with relief for certain transactions is effective for fiscal years beginning on or after January 1, 2013, with earlier adoption permitted if all of the standards are collectively adopted. The Corporation is currently assessing the impact of these standards.

**BUSINESS RISKS AND UNCERTAINTIES**

Border advises readers that this Report may contain a number of forward-looking statements that involve a number of risks and uncertainties. Such information, although considered reasonable by Border at the time, may ultimately prove incorrect, too optimistic or too pessimistic, and actual results may differ materially from those anticipated in the statements. For this purpose, any statements contained within this Report that are not statements of historical fact may be deemed forward looking.

In common with all public oil and gas companies, and especially smaller companies, Border is subject to considerable market volatility affecting the prices received for its production, foreign exchange and interest rates, the availability and cost of capital financing, and market liquidity for its common shares. Furthermore, high energy prices can lead to increased energy supplies, reduced economic activity, and increased conservation efforts, which then sow the seeds for lower energy prices. Border does not participate in hedging of oil and gas prices, foreign exchange or interest rates, as it considers such activities to be highly risky and a distraction from its primary areas of focus.

## Border Petroleum Corp.

### Management's Discussion & Analysis

The oil and gas business is also subject to a number of operational risks and uncertainties relating to such matters as exploration and development success, technical drilling and production performance and equipment failure including blowouts and fires, reserve recovery rates and timing, availability of third-party natural gas transportation, environmental damage and competition with much larger and better-financed companies for scarce land, people and financial resources.

To manage these risks and uncertainties, Border relies upon the expertise and creativity of its human resources, the development of strategic relationships with industry partners, modern exploration, engineering and business technology, professional environmental sensitivity assessments, and public liability, property damage and business interruption insurance.

Furthermore, the oil and gas industry is subject to extensive regulatory environments and fiscal regimes, both in Canada and internationally, which are subject to changes and beyond the control of the Corporation. The Corporation takes a proactive approach with respect to environment and safety. An operational emergency and response plan and safety policy are in place and the Corporation is in compliance with current environmental legislation.

#### DATE

This Management Discussion and Analysis is dated as of November 28, 2012.

#### ADDITIONAL INFORMATION

Additional information regarding Border is available on SEDAR at [www.sedar.com](http://www.sedar.com).

#### ABBREVIATIONS

##### ***Oil and Natural Gas Liquids***

bbls	Barrels
Mbbls	thousand barrels
bbls/d	barrels of oil per day
boe/d	barrels of oil equivalent per day
NGLs	natural gas liquids (consisting of any one or more of propane, butane and condensate thousand stock tank barrels of oil
bpd	barrels of production per day

##### ***Natural Gas***

Mcf	thousand cubic feet
MMcf	million cubic feet
Mcf/d	thousand cubic feet per day
m <sup>3</sup>	cubic meters

#### ***Other***

boe means barrels of oil equivalent. A barrel of oil equivalent is determined by converting a volume of natural gas to barrels using the ration of six (6) mcf to one (1) barrel. "boe" may be misleading, particularly if used in isolation the boe conversion ration of six (6) mcf: one (1) bbl is based on an energy equivalency methods primarily applicable at the burner tip and does not represent a value equivalency at the wellhead.

GORR means gross overriding royalty

#### CONVERSION

The following table sets forth certain standard conversions between Standard Imperial Units and the International System of Units (or metric units).

<u>To Convert From</u>	<u>To</u>	<u>Multiply By</u>
Mcf	Cubic meters	28.174
cubic meters	Cubic feet	35.494
bbls	Cubic meters	0.159
feet	meters	0.305
acres	hectares	0.405

**Border Petroleum Corp.**  
**Management's Discussion & Analysis**

**SUMMARY OF QUARTERLY RESULTS**

The Corporation's results of operations for the eight most recent fiscal quarters are summarized as follows:

	THREE MONTHS ENDED SEPT 30/2012	THREE MONTHS ENDED JUN 30/2012	THREE MONTHS ENDED MAR 31/2012	THREE MONTHS ENDED DEC 31/2011
	Q2	Q1	Q4	Q3
Total Production Volumes				
Natural gas (Mcf)	56,705	75,775	108,283	132,040
Oil and NGL (bbl)	6,975	9,562	6,662	12,084
Combined (boe)	16,426	22,191	24,709	34,091
Daily Production				
Natural gas (Mcf per day)	616	833	1,190	1,435
Oil and NGL (bbl per day)	76	105	73	131
Combined (boe per day)	179	244	272	371
Gross Revenue				
Natural Gas	\$ 132,145	\$ 159,198	\$ 245,416	\$ 441,222
Oil and liquids	483,265	691,957	462,485	1,060,230
Total PNG Revenue	615,410	851,155	707,901	1,501,452
Royalty Expense				
Crown royalties	(304)	26,670	1,329	52,780
Freehold and overriding royalties	22,356	64,972	40,764	87,862
Total Royalty Expense	\$ 22,052	\$ 91,642	\$ 42,093	\$ 140,642
<b>Net Revenue after Royalties</b>	<b>\$ 593,358</b>	<b>\$ 759,513</b>	<b>\$ 665,808</b>	<b>\$ 1,360,810</b>
Operating, transportation & workover	613,551	979,206	825,429	904,548
General and administrative	478,566	464,776	615,246	528,364
Transaction costs	-	-	100,001	142,799
Stock based compensation	261,205	261,715	266,037	102,074
Depletion, depreciation and impairment	328,788	432,838	10,594,607	517,757
Income (loss) before finance expense and income taxes	\$ (1,088,752)	\$ (1,379,022)	\$ (11,735,512)	\$ (834,732)
Net finance (income) expense	\$ (6,728)	\$ (18,322)	\$ (17,246)	\$ 24,678
Deferred income tax recovery	-	-	(960,000)	-
<b>Net and Comprehensive Loss</b>	<b>\$ (1,095,480)</b>	<b>\$ (1,397,344)</b>	<b>\$ (10,758,266)</b>	<b>\$ (859,410)</b>
Basic income (loss) per share	(\$0.01)	(\$0.01)	(\$0.05)	(\$0.01)
Average Price				
Natural gas (\$ per Mcf)	\$ 2.33	\$ 2.10	\$ 2.27	\$ 3.34
Oil and NGL (\$ per bbl)	\$ 69.29	\$ 72.37	\$ 69.42	\$ 87.74
\$ per boe	\$ 37.47	\$ 38.36	\$ 28.65	\$ 44.04
<b>Total Assets</b>	<b>\$ 49,817,051</b>	<b>\$ 36,246,204</b>	<b>\$ 42,533,642</b>	<b>\$ 46,353,543</b>
<b>Total Liabilities</b>	<b>\$ 6,836,236</b>	<b>\$ 7,417,197</b>	<b>\$ 12,569,006</b>	<b>\$ 5,897,104</b>

**Border Petroleum Corp.**  
**Management's Discussion & Analysis**

**SUMMARY OF QUARTERLY RESULTS – continued**

	THREE MONTHS ENDED SEPT 30/2011	THREE MONTHS ENDED JUN 30/2011	THREE MONTHS ENDED MAR 31/2011	THREE MONTHS ENDED DEC 31/2010
	Q2	Q1	Q4	Q3
Total Production Volumes				
Natural gas (Mcf)	83,296	2,428	2,222	2,525
Oil and NGL (bbl)	7,826	2,279	3,214	2,402
Combined (boe)	21,708	2,684	3,584	2,822
Daily Production				
Natural gas (Mcf per day)	905	27	25	27
Oil and NGL (bbl perday)	85	25	36	26
Combined (boe per day)	236	29	40	31
Gross Revenue				
Natural Gas	\$ 312,657	\$ 10,253	\$ 9,211	\$ 10,301
Oil and liquids	560,719	231,963	267,980	169,946
Total PNG Revenue	873,376	242,216	277,191	180,247
Royalty Expense				
Crown royalties	52,887	(3,468)	26,579	6,834
Freehold and overriding royalties	28,123	7,933	12,293	11,769
Total Royalty Expense	\$ 81,010	\$ 4,465	\$ 38,872	\$ 18,603
<b>Net Revenue after Royalties</b>	<b>\$ 792,366</b>	<b>\$ 237,751</b>	<b>\$ 238,319</b>	<b>\$ 161,644</b>
Operating and transportation	722,065	254,729	367,314	152,655
General and administrative	414,859	281,773	382,249	113,478
Transaction costs	61,426	90,378	-	-
Stock based compensation	23,443	18,759	127,769	6,897
Depletion, depreciation, accretion	315,062	56,906	101,502	72,951
Income (loss) before finance expense and income taxes	\$ (744,489)	\$ (464,794)	\$ (740,515)	\$ (184,337)
Net finance expense	\$ 27,744	\$ 15,869	\$ 46,911	\$ 58,575
Deferred income tax recovery	\$ -	(34,415)	(70,267)	(117,458)
<b>Net and Comprehensive loss</b>	<b>\$ (772,233)</b>	<b>\$ (446,248)</b>	<b>\$ (717,159)</b>	<b>\$ (125,454)</b>
Basic income (loss) per share	(\$0.01)	(\$0.01)	(\$0.01)	(\$0.01)
Average Price				
Natural gas (\$ per Mcf)	\$ 3.75	\$ 4.22	\$ 4.15	\$ 4.08
Oil and NGL (\$ per bbl)	\$ 71.65	\$ 101.78	\$ 83.39	\$ 70.75
\$ per boe	\$ 40.23	\$ 90.24	\$ 77.34	\$ 63.87
<b>Total Assets</b>	<b>\$ 26,961,591</b>	<b>\$ 11,874,876</b>	<b>\$ 9,004,471</b>	<b>\$ 4,275,573</b>
<b>Total Liabilities</b>	<b>\$ 8,601,864</b>	<b>\$ 4,458,463</b>	<b>\$ 1,335,998</b>	<b>\$ 3,515,574</b>